



**Schreiber Foods
International, Inc.**

Bits & Bites

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There is always something of interest in imported foods. Fortunately for everyone, it is market volatility, and not any food safety issues. We take many precautions with our suppliers to assure you, and your customers of a safe food supply chain.

The value of the US Dollar has been strong over the past few months, but after hitting a 3-year high around the middle of June, it has retreated some, but still much stronger than the past few years. This means our cost is reduced; however, some products have been increasing in cost due to raw material prices, tin can increases, and ocean freight increases. Make sure you call one of our Account Executives to discuss market conditions as pertains to your specific requirements.

As reported over the past 9 months, the Pineapple market is very strong due to significantly reduced yields in all world producing regions. Thailand, a leading producer, has been having an El Nino weather pattern which brings unseasonably high temperatures, and lower rainfall. Due to this phenomenon, yield for the recently concluded crop was down by 50%! The winter crop will begin in October, but high demand will keep pricing strong.

Saffron: The Saffron market has been pretty stable during the year. There are many grades of Saffron so the buyer must be careful to choose a quality that is acceptable to their chefs, and yet price competitive to gain their loyalty. It takes 5,000 Crocus Sativus plants to make one ounce of Saffron. Although Saffron is expensive, a little goes a long way!

Mustard Powder – Dijon Mustard – Honey Mustard! We have it all. **Colman's English Mustard Powder** in the bright yellow tins. This is the original since 1814 and is used in many recipes. Mustard Powder adds a unique heat sensation to salad dressings, dips, marinades, and great for Deviled Eggs! Colman's comes in 16 oz. Tins, 2 kg. Tins, 4 oz. Tins, and 20 kg. Bags for industrial use. We also have Colman's prepared jars of mustard for table top use! Our Esprit de Paris Dijon Mustard is ideal for Hor's d'ouerves, in salad dressing, and in marinades. Our **Dijon** offers a hot flavor that is a terrific ingredient. Our **Honey Pot Honey Mustard** is ideal for sandwiches and as a dip - Sweet and Hot at the same time. Our Honey Mustard is thick, so it will not run off a sandwich/Panini, or wrap.

Stuffed Grape Leaves: This is traditionally a Greek favorite that is commonly referred to as Dolma. Dolma means stuffed in Greek! Our Ambrosia Stuffed Grape (or Vine) Leaves are stuffed with rice, onions, and spices, for a delicious hor'd'ouerve or snack. We have 60 uniform rolled, stuffed grape leaves per 70 oz. can. Each piece will cost an end user about \$.12 each. We have been told that our Stuffed Grape Leaves taste better than the rest, and they are rolled tightly to give the best plate appeal! Our Stuffed Grape Leaves are packed in Turkey.

Tuna remains a very strong market and will continue this trend into the Back to School season. Light Chunk, Skipjack variety, has been very high priced for the past 3 months and new quotations from overseas are showing no reductions. Yellowfin and Tongol are also firm in price, however the Tongol season in Viet Nam is in the Fall, so any price declines are not likely until late Fall at the earliest. Albacore has been inching up in price these past couple of months, but not as significant as all Light meat varieties.

Samples of all of our items are easily available to all DSR's and all you need to do is contact our Customer Service Rep, Joann Longinetti 24/7 and in many cases the samples will go out the same day. jlonginetti@ambrosia-foods.com ; 800-631-7070 x201.