



# Schreiber Foods International, Inc.

## September 2008

### Ambrosía

IMPORTED FOOD SPECIALTIES

As we head into the fourth quarter of 2008, there appears to finally be a light at the end of the tunnel regarding the relentless escalation in prices. Of course things can change quickly, but as of this writing the US dollar has strengthened somewhat against the Euro as well as other foreign currencies, and the price of oil had retreated from its all-time highs. These two factors may help control costs in the future, but the cost of packaging (tinplate especially) are higher than a year ago, and some price increases have been caused by shortage of product, so those increases will remain until each new crop.

Check out our new and improved website at [www.ambrosia-foods.com](http://www.ambrosia-foods.com), which includes our complete product list of 200 items as well as product specs that can be downloaded, product images, and general information about our company. Feel free to contact Scott Leach with any questions at 800-631-7070 x208 or [sleach@ambrosia-foods.com](mailto:sleach@ambrosia-foods.com).

#### NEW ITEMS

**AMBROSIA Maraschino Cherries** – We will begin receiving new pack product during October, and will be stocking 4/1 gallon plastic both with and without stem. Quantities will be limited so please contact us now with your interest.

**YBARRA Spanish Extra Virgin Olive Oil** – Spain is the world leader in olive oil production, and this is one of the leading brands of Spanish Olive Oil. Pronounced "ee-bar-ah", we are importing two varieties of this oil: The "red" label Aromatico Seleccion in both a PET plastic bottle and distinctive glass bottles, as well as the more robust "blue" label Afrutado Gran Seleccion in glass bottles. 3 liter tins and organic product also available. Call today for samples of this truly flavorful and aromatic oil. We have chain account allowances available.

**AMBROSIA Sliced Banana Peppers** – Now in stock in 4/1 gal plastic, this product is "mild". These bright yellow pepper rings are a great addition to sandwiches and salads.

#### CURRENT ITEMS

**AMBROSIA Sun Dried Tomatoes** – New pack from Turkey is up in price compared to last year, but still costs less than \$3.00/lb delivered to most distributors. Our halves and julienne come packed in 5 pound vacuum packed/nitrogen flushed bags. These are a great colorful and tasty addition to salads, sandwiches and pasta dishes, and are ready to eat right out of the bag with no additional preparation required.

**AMBROSIA Roasted Red Peppers** – We import these from various countries at different times of the year to be sure of getting the most competitive pricing and best quality product. The primary foodservice pack is 6/10 cans – don't be fooled by 6/3 kilogram cans which are sometimes casually referred to as 6/10's, but contain 15% less product, and may only be priced 10% lower in price! As the end user, you want the best price per pound, not per case. We stock whole peppers, as well as sliced and diced. These are all very versatile products.

**AMBROSIA Pepperoncini** – Prices for pepperoncini have increased with new pack this year. We stock a 4/1 gal plastic with either the standard 3-6cm long product, or the "extra long" at 6-9cm in length. Also available is sliced product (cut to produce rings), providing great coverage on sandwiches or salads.

**AMBROSIA Tuna** – All tuna has been in tight supply due to lack of raw material, but the lighter meat tunas have increased tremendously in price over the past 3-6 months, with skipjack at all time highs, and yellowfin virtually unavailable except at very high prices historically. Tongol has seen 10%+ increases, and while white albacore tuna increases have been less than tongol, a strong albacore market will continue for the foreseeable future.

**AMBROSIA Capers** – Supply is stable, but prices have advanced due to increased labor and production costs. We import capote (larger size, often used for chopping), surfine, and non-pareille (smaller, and most requested).

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